



MEDICAL CENTER

Mr. Tom Clinton, CEO  
Air Quality Innovative Solutions, LLC  
7616 Southland Blvd., Suite 111  
Orlando, FL 32809

**Subject:** Remediation of BRMC Air Handling Units

Dear Tom,

I am writing to commend you and your company on the quality and effectiveness of your AQUIS CPR-1 System that was recently installed in many of our Air Handling Units at Bergen Regional Medical Center. I would also like to acknowledge the professionalism of your staff while at our facility, both in dealing with hospital staff and administrators and for their consideration of our patients and guests.

As the General Manager – Facilities and Engineering at BRMC, with over 20 years of experience in the industry, my key responsibility is the health and safety of patients, hospital staff and visitors to our facility. As you know, this is one area of my work that I take very seriously, and I believe that there is no higher priority.

As you know the Healthcare Industry has heightened our awareness of Infection Control concerns. Our team has been actively seeking an affordable and non-disruptive permanent solution to the many issues relating to the HVAC condensation pans in our units for some time. We have researched a number of so called “fixes”, but have found no compliant products close to your system in terms of its effectiveness, overall cost and minimal patient/operations disruption.

As a result of our JCAHO deficiency free inspection, this is a real testament to your product and your staff, and certainly has put BRMC at the forefront of technology in combating these difficult concerns.

As you know, we have now completed approximately 11 units within our system, and I am very happy with your plan, proposal and payment terms to remediate the remaining units over a scheduled time period. Your continued service program offering is also a major contributor to our ongoing Preventative Maintenance program.

Thank you for your assistance and professionalism. I look forward to our continued working relationship, but mostly to your new innovative products. I particularly look forward to a similar fix for cooling towers, another source of high maintenance cost, low efficiency and high risk.

Sincerely,

Joseph Glaski  
General Manager – Facilities & Engineering

cc: Client File